



**School Administrative Unit #31
Newmarket School District**
186A Main Street, Newmarket, NH 03857
(603) 659-5020 Fax (603) 659-5022
www.newmarket.k12.nh.us



Susan Givens, Ed. D.
Superintendent of Schools

Debra Black
Assistant Superintendent

Janna Mellon
Business Administrator

Erica MacNeil
Student Services

RFP/RFQ Tabulation Sheet

RFP/RFQ Project Type: **Classroom Furniture, 2022**

Date Due: **3/9/22** Time Due: **3:00 PM** Conducted By: **Janna Mellon / David Reilly**

Opening Location: **Newmarket School District, 186A Main St. Newmarket, NH 03857**

Submission Type	RFP	RFQ	RFP/RFQ
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Bid Summary:

Vendor	Total Bid Amount
RDC Holdings, LLC-Option B	\$ 53,513.36
RDC Holdings LLC-Option A	\$ 54,329.72
HCONe International Impex LLC	\$ 58,029.99
Hertz Furniture	\$ 58,937.65
Worthington Direct	\$ 62,513.83
WB Mason	\$ 63,382.00
School Specialty	\$ 67,864.05

Notes: Some vendors chose not to bid on certain requested items and therefore, the total bid amounts for several vendors do not include all items requested. Detailed summaries of each bid received are shown below.

Item Requested	Quantity Needed Per RFP	Worthington Direct			Hertz Furniture			WB Mason		
		Manufacturer	Unit Cost	Total Cost	Manufacturer	Unit Cost	Total Cost	Manufacturer	Unit Cost	Total Cost
Café Stools	6	NPS	\$ 134.95	\$ 809.70	NPS	\$ 135.15	\$ 810.90	9 to 5 seating	\$ 208.00	\$ 1,248.00
Café Tables	3	NPS	\$ 249.95	\$ 749.85	NPS	\$ 228.65	\$ 685.95	National	\$ 267.00	\$ 801.00
Modular Lounge Seating – Chairs with Arms	2	Mooreco	\$ 854.95	\$ 1,709.90	Global	\$ 636.65	\$ 1,273.30	HPFI	\$ 1,060.00	\$ 2,120.00
Modular Lounge Seating – Armless Chairs	2	Mooreco	\$ 1,224.95	\$ 2,449.90	Global	\$ 636.65	\$ 1,273.30	HPFI	\$ 940.00	\$ 1,880.00
Sofa	1	Mooreco	\$ 2,509.95	\$ 2,509.95	Global	\$ 1,078.65	\$ 1,078.65	HPFI	\$ 1,680.00	\$ 1,680.00
End Tables	4	OFD	\$ 109.95	\$ 439.80	Global	\$ 347.65	\$ 1,390.60	HPFI	\$ 345.00	\$ 1,380.00
Accent Table	1	Highpoint	\$ 804.95	\$ 804.95	HPFI	\$ 781.15	\$ 781.15	HPFI	\$ 870.00	\$ 870.00
Mobile Wire Shelving – Five (5) Tier with Casters	2	EDSAC	\$ 149.95	\$ 299.90	Alera	\$ 209.80	\$ 419.60	Winco	\$ 259.00	\$ 518.00
Charging Tower	1	LUXOR	\$ 269.95	\$ 269.95	HPFI	\$ 1,444.15	\$ 1,444.15	Dekko/ECA	\$ 1,050.00	\$ 1,050.00
Mobile Grid Feature Display	1			\$ -	Russwood	\$ 1,072.00	\$ 1,072.00	HLF	\$ 3,200.00	\$ 3,200.00
Medusa Floor Lamp	1			\$ -			\$ -	Hayneedle	\$ 220.00	\$ 220.00
Convertible Bench Table Units	41	AMTAB	\$ 829.50	\$ 34,009.50	NPS	\$ 815.20	\$ 33,423.20	National	\$ 830.00	\$ 34,030.00
Mobile Wire Shelving – Six (6) Tier with Casters	6	EDSAC	\$ 229.95	\$ 1,379.70	Alera	\$ 304.50	\$ 1,827.00	Winco	\$ 500.00	\$ 3,000.00
Adjustable Height Rectangular Table	3	MARCO	\$ 260.95	\$ 782.85	Academia	\$ 237.15	\$ 711.45	Scholarcraft	\$ 315.00	\$ 945.00
Laminate Top Classroom Desk	32	MARCO	Set of 8	\$ 3,519.90	Academia	\$ 170.40	\$ 5,452.80	Scholarcraft	\$ 191.00	\$ 6,112.00
Classroom Chairs	32	MARCO	Set of 8	\$ 3,519.90	Academia	\$ 57.80	\$ 1,849.60	Scholarcraft	\$ 69.00	\$ 2,208.00
Plastic Folding Tables	20	NPS	\$ 94.50	\$ 1,890.00	NPS	\$ 85.50	\$ 1,710.00	National	\$ 106.00	\$ 2,120.00
Shipping	1		\$ 7,368.08	\$ 7,368.08			\$ 3,734.00			\$ -
Final Bid Total				\$ 62,513.83			\$ 58,937.65			\$ 63,382.00

Item Requested	Quantity Needed Per RFP	School Specialty			HCONE International Impex LLC			RDC Holdings LLC-Option A			RDC Holdings, LLC-Option B		
		Manufacturer	Unit Cost	Total Cost	Manufacturer	Unit Cost	Total Cost	Manufacturer	Unit Cost	Total Cost	Manufacturer	Unit Cost	Total Cost
Café Stools	6	Classroom Select	\$ 115.31	\$ 691.86	OM Seating	\$ 254.51	\$ 1,527.06	KI	\$ 299.94	\$ 1,799.64	NPS	\$ 163.88	\$ 983.28
Café Tables	3	Classroom Select	\$ 357.58	\$ 1,072.74	NPS	\$ 376.73	\$ 1,130.19	NPS	\$ 235.54	\$ 706.62	NPS	\$ 235.54	\$ 706.62
Modular Lounge Seating – Chairs with Arms	2	Classroom Select	\$ 1,143.43	\$ 2,286.86	HPFI	\$ 1,357.02	\$ 2,714.04	KIAffina	\$ 1,317.14	\$ 2,634.28	KIAffina	\$ 1,317.14	\$ 2,634.28
Modular Lounge Seating – Armless Chairs	2	Classroom Select	\$ 794.91	\$ 1,589.82	HPFI	\$ 1,181.52	\$ 2,363.04	KIAffina	\$ 1,325.29	\$ 2,650.58	KIAffina	\$ 1,325.29	\$ 2,650.58
Sofa	1	Classroom Select	\$ 1,714.81	\$ 1,714.81	HPFI	\$ 2,130.30	\$ 2,130.30	KIAffina	\$ 2,197.95	\$ 2,197.95	KIAffina	\$ 2,197.95	\$ 2,197.95
End Tables	4	Global	\$ 416.72	\$ 1,666.88	HPFI	\$ 425.66	\$ 1,702.64	Global	\$ 316.94	\$ 1,267.76	Global	\$ 316.94	\$ 1,267.76
Accent Table	1	Classroom Select	\$ 626.84	\$ 626.84	HPFI	\$ 1,111.86	\$ 1,111.86	HPFI	\$ 710.32	\$ 710.32	HPFI	\$ 710.32	\$ 710.32
Mobile Wire Shelving – Five (5) Tier with Casters	2	KC Bin	\$ 626.14	\$ 1,252.28		\$ 155.99	\$ 311.98	Seville Classic	\$ 224.22	\$ 448.44	Seville Classic	\$ 224.22	\$ 448.44
Charging Tower	1	Classroom Select	\$ 511.28	\$ 511.28	Mooreco	\$ 428.99	\$ 428.99	KI Isle	\$ 1,278.56	\$ 1,278.56	KI Isle	\$ 1,278.56	\$ 1,278.56
Mobile Grid Feature Display	1	Media Tech	\$ 2,609.77	\$ 2,609.77	Paladin	\$ 1,417.49	\$ 1,417.49	Paladin	\$ 977.54	\$ 977.54	Paladin	\$ 977.54	\$ 977.54
Medusa Floor Lamp	1			\$ -		\$ 289.99	\$ 289.99	Medusa	\$ 181.35	\$ 181.35	Medusa	\$ 181.35	\$ 181.35
Convertible Bench Table Units	41	Classroom Select	\$ 896.31	\$ 73,497.42	Hcone	\$ 625.99	\$ 25,665.59	KI Uniframe	\$ 629.77	\$ 25,820.57	KI Uniframe	\$ 629.77	\$ 25,820.57
Mobile Wire Shelving – Six (6) Tier with Casters	6	KCBin	\$ 1,165.03	\$ 6,990.18	Alera	\$ 189.99	\$ 1,139.94	Seville Classic	\$ 210.59	\$ 1,263.54	Seville Classic	\$ 210.59	\$ 1,263.54
Adjustable Height Rectangular Table	3	Classroom Select	\$ 278.86	\$ 836.58	HCONE	\$ 165.99	\$ 497.97	Academia	\$ 232.43	\$ 697.29	Academia	\$ 232.43	\$ 697.29
Laminate Top Classroom Desk	32	Classroom Select	\$ 169.36	\$ 5,419.52	HCONE	\$ 135.99	\$ 4,351.68	Academia	\$ 171.71	\$ 5,494.72	Academia	\$ 171.71	\$ 5,494.72
Classroom Chairs	32	Classroom Select	\$ 53.06	\$ 1,697.92	HCONE	\$ 39.99	\$ 1,279.68	Academia	\$ 56.13	\$ 1,796.16	Academia	\$ 56.13	\$ 1,796.16
Plastic Folding Tables	20	NPS	\$ 107.40	\$ 2,148.00		\$ 175.99	\$ 3,519.80	NPS	\$ 91.77	\$ 1,835.40	NPS	\$ 91.77	\$ 1,835.40
Shipping	1			\$ -		\$ 6,447.78	\$ 6,447.78		\$ 2,560.00	\$ 2,560.00		\$ 2,560.00	
Grand Total				\$ 104,612.76			\$ 58,029.99			\$ 54,320.72			\$ 53,504.36
Notes/Adjustments:		*Bid Form included pricing for Double Bench Tables, not Single. Bid adjusted to reflect actual #single tables needed.											
				\$ (36,748.71)					Rounding differential	\$ 9.00		Rounding differential	\$ 9.00
Final Bid Total				\$ 67,864.05			\$ 58,029.99			\$ 54,329.72			\$ 53,513.36