



School Administrative Unit #31
Newmarket School District
186A Main Street, Newmarket, NH 03857
(603) 659-5020 Fax (603) 659-5022
www.newmarket.k12.nh.us



Todd Allen
Superintendent of Schools

Patricia Wons
*Director of CIA &
Professional Learning*

Janna Mellon
Business Administrator

Erica MacNeil
Student Services

RFP/RFQ Tabulation Sheet

RFP/RFQ Project Type: **Newmarket School District HVAC Preventative Maintenance + On-Call Service, FY 25-27**

Date Due: **3/8/24** Time Due: **3 pm**

Conducted By: **Janna Mellon, David Reilly, Justin Loring**

Opening Location: **Newmarket School District, 186A Main St. Newmarket, NH 03857**

Submission Type

RFP

RFQ

RFP/RFQ

Bid Summary:

Vendor: Palmer & Sicard, Inc

Service/Cost Item	Year 1 (24-25)	Year 2 (25-26)	Year 3 (26-27)
NES	\$7,479	\$7,479	\$7,703
NJSHS	\$15,217	\$15,217	\$15,673
Annex	\$792	\$792	\$816
Materials markup	30%	30%	30%
On-Call technician	\$100	100	105
OCT Overtime	\$150/hour	\$150/hour	\$155/hour
OCT Holiday	\$200/hour	\$200/hour	200/hour

On Call Help	\$80/hour	\$80/hour	\$85/hour
On Call Overtime	\$120/hour	\$120/hour	\$125/hour
On Call Holiday	\$160/hour	\$160/hour	\$165/hour

Vendor: Northern Peabody, LLC

Service/Cost Item	Year 1 (24-25)	Year 2 (25-26)	Year 3 (26-27)
NES	\$9810	\$10400	\$11025
NJSHS	\$12000	\$12720	\$13480
Annex	\$1150	\$1220	\$1290
Materials markup	25%	25%	25%
On-Call technician	\$105	\$107	\$109
OCT Overtime	\$157.50/hour	\$160.50/hour	\$163.50/hour
OCT Holiday	\$210	\$214	\$218
On Call Help	\$75	\$77	\$79
On Call Overtime	\$112.50	\$115.50	\$118.50
On Call Holiday	\$150	\$154	\$158